Rapid Learning Cycles and Lean Product Development

Why and How Rapid Learning Cycles Became My Area of Concentration

Katherine Radeka

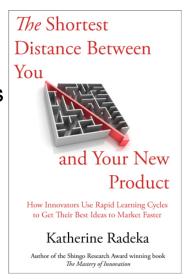


Katherine Radeka



Katherine Radeka has a rare combination of business acumen, scientific depth and ability to untangle the organizational knots to remove the barriers to innovation.

She has a global reach with clients in Europe, North and South America, Asia, and Australia/New Zealand.



She currently supports over 150 implementations of Rapid Learning Cycles through the Rapid Learning Cycles Certified™ Professionals Community.

Katherine has climbed seven of the tallest peaks in the Cascade Mountains and spent ten days alone on the Pacific Crest Trail until an encounter with a bear convinced her that she needed a change in strategic direction.



The Problem: Long Slow Learning Cycles

- Problems with Product Development
- Root Cause: Long, Slow Learning Cycles
- Root Cause: Inability to Capture Extensible Knowledge



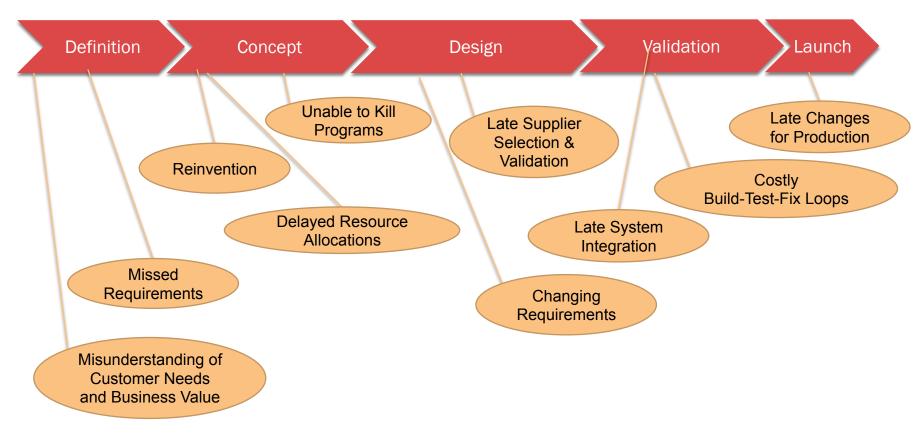
The Problems of Product Development

Definition Concept Design Validation Launch

Missed Launch Dates
Long Time-to-Market
Disappointing ROI for New Products
Cost Overruns
Warranty Costs
Frustrated Customers
Disappointed Business Partners
Lack of Confidence in R & D's Abilities
Happy Competitors



Root Causes of the Problems of Product Development



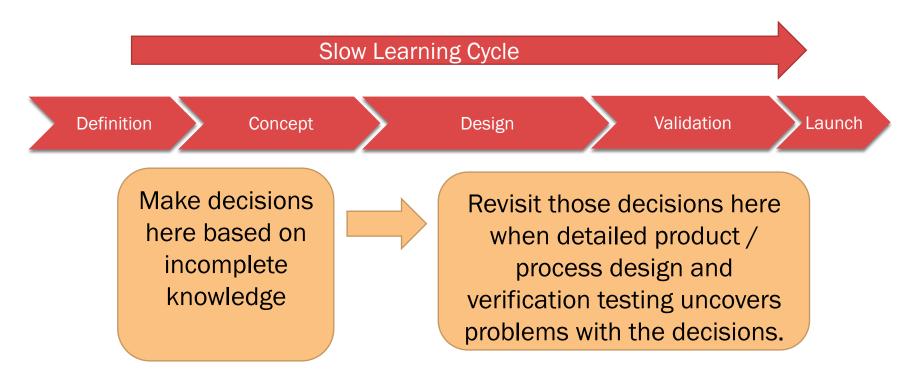


The Core Root Cause: One Slow Learning Cycle





Why Is This a Problem?



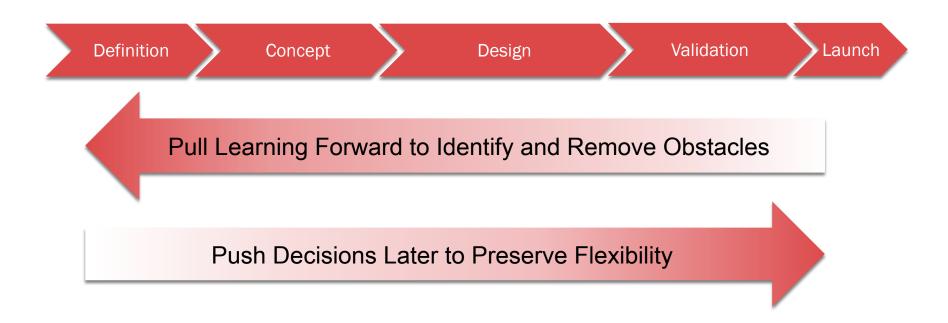


The Opportunity: Rapid Learning Cycles

- Pull Learning Forward
- Capture Extensible Knowledge
- Results Companies Achieve



The Solution: Pull Learning Forward and Push Decisions Later





Break Up Long Slow Learning Cycles

Pull Learning Forward to Identify and Remove Obstacles

Push Decisions Later to Preserve Flexibility



Why Rapid Learning Cycles Accelerate Development

Definition

Concept

Design

Validation

Launch

Maintain flexibility as long as possible here to uncover problems early and make better decisions

Maintain flexibility as long as possible here since there will always be some things that we still need to learn.



Build Extensible Knowledge to Go Even Faster

Rapid Learning Cycles Build Extensible Knowledge . . .



Definition

Concept

Design

Validation

Launch

Capture extensible knowledge so that future program teams don't have to re-learn the same things

. . . To Accelerate Future Development Programs



Definition

Concept

Design

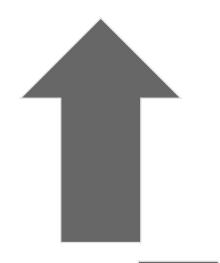
Validation

Launch



Leverage extensible knowledge to focus a team's rapid learning cycles on new ideas and product-specific details.

Demonstrated Results



Products Delivered On Time

Time for Innovation

Satisfied Customers

Faithful Execution of the Product Vision

Partner Confidence in R & D

Sustainable Competitive Advantage

Fun

Launch Delays

Time Wasted on Unproven Ideas

Disappointing Products

Late Found Defects & Firefighting

Warranty Costs and Product Recalls

Bad News to Stakeholders

Reinvention

Stress



From Lean to Rapid Learning Cycles

My Journey



My Recommended LPD Practices Ladder (circa 2008)

Chief Engineer: Develop lean leadership in the product teams.

Visible Rhythmic Processes: Create pull and flow in PD processes.

Set-Based Design: Investigate sets of alternatives early in design.

Value Driven Architecture: Design in value for the whole system.

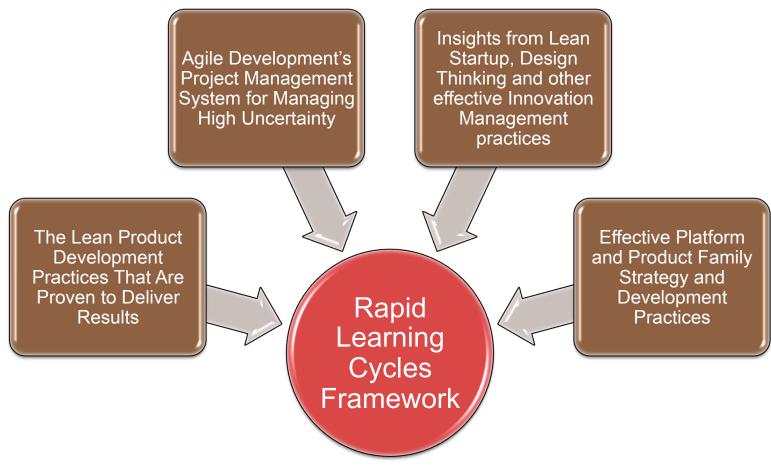
Management by Proposal: Use shared knowledge to make decisions.

Visible Knowledge: Share knowledge with visual models.

LAMDA: The cycle of knowledge creation – PDCA for Knowledge Workers.

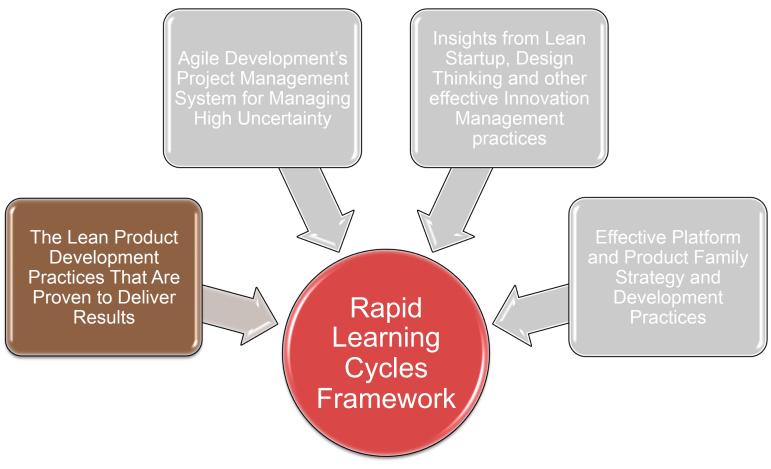


The Roots of the Rapid Learning Cycles Framework





The Roots of the Rapid Learning Cycles Framework





Most Groups Never Went Beyond These Three – Then Stopped

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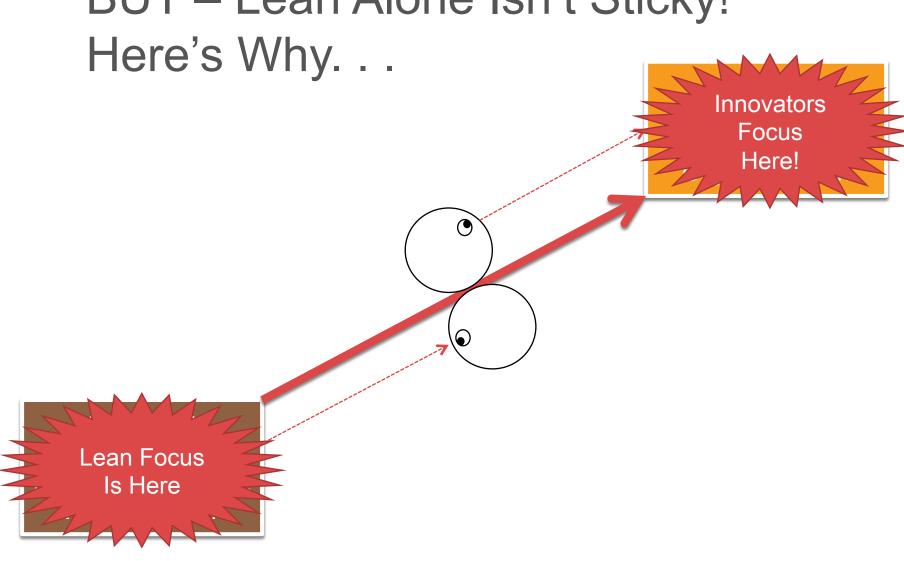
Lean Alone Isn't Sticky! Here's Why. . .

Innovation!
A Shipped Product
Happy Customers
Organic Growth

Problems!
Defects, Warranty
Claims, Production
Problems, Cost

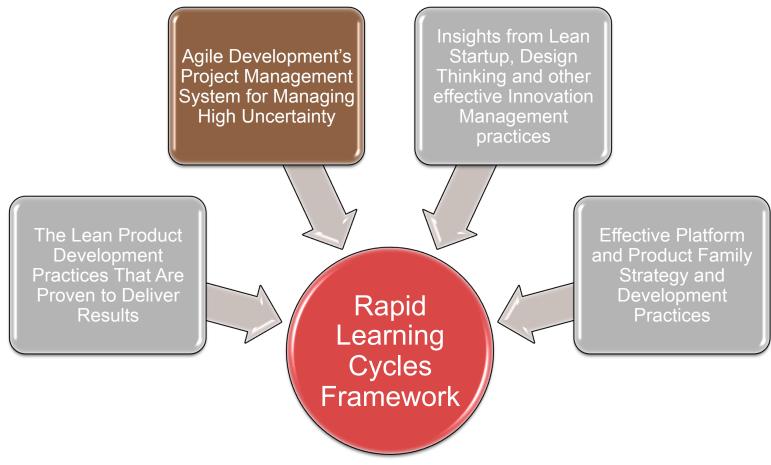


BUT – Lean Alone Isn't Sticky!

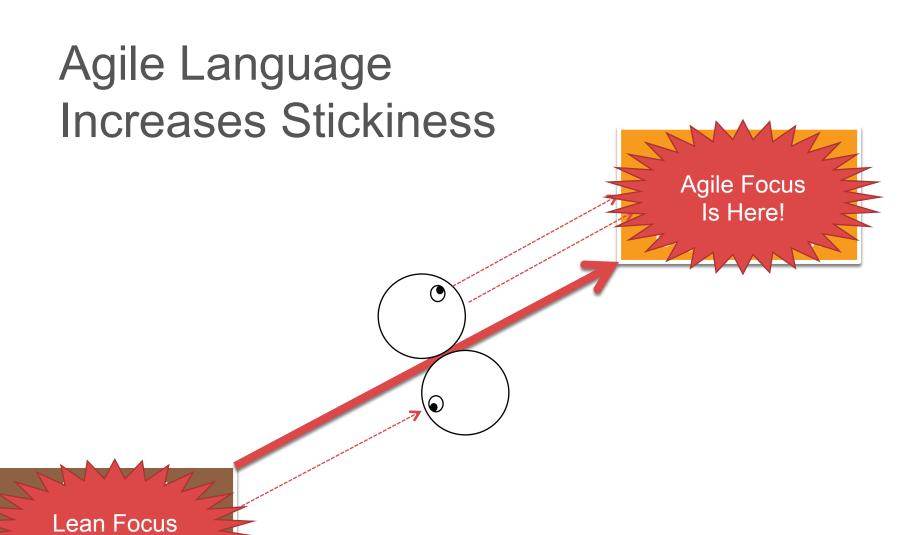




Agile Focuses on Getting Stuff Shipped



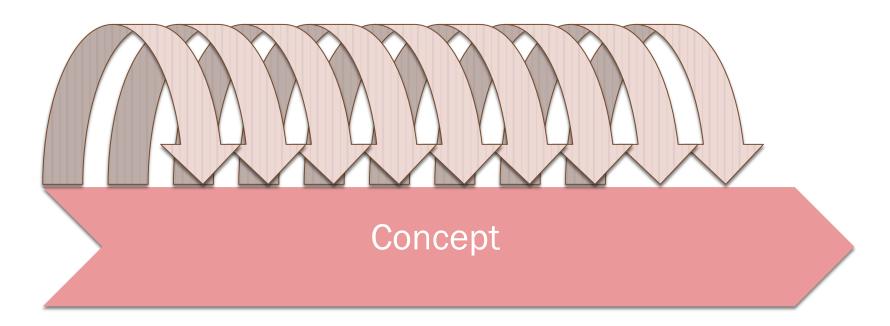






Is Here

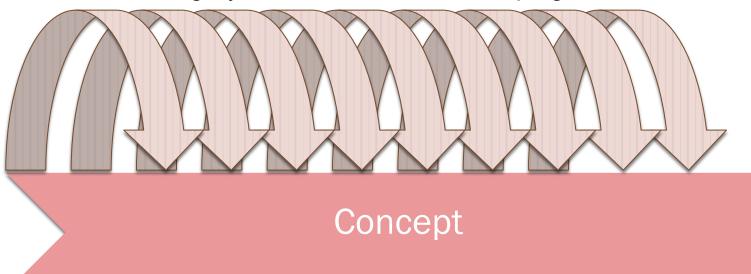
Agile Practice #1: Develop Knowledge in Short, Continuous Cycles





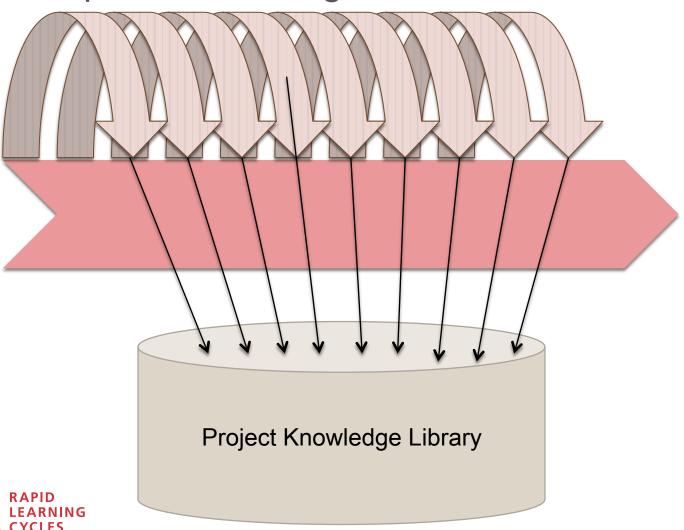
Agile Practice #2: Maintain a Regular Cadence to Manage Irregular Work

The Learning Cycle is the heartbeat of the program





Agile Practice #3: Capture Knowledge in Real Time



Agile Pulls Visible, Rhythmic Processes

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But Not All Assumptions of Agile Apply!

Software and IT Products

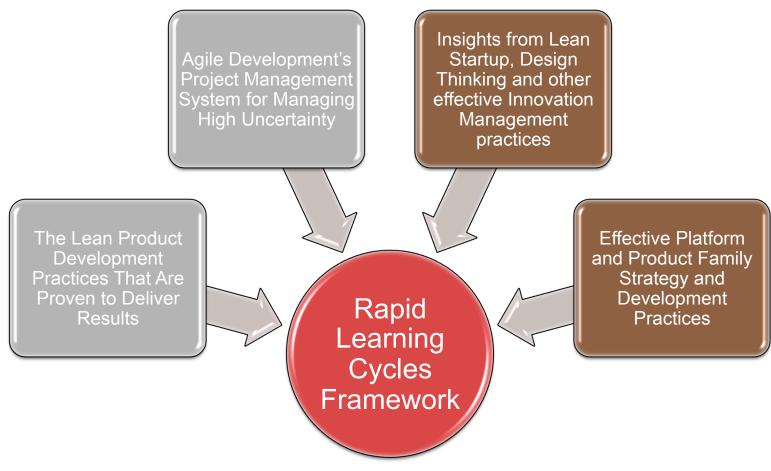
- Fully Modular Architecture
- Independent Modules
- Self-Documenting Code
- Rapid Automated Testing
- Continuous Refactoring
- Continuous Integration
- Release at any time including after delivery – without penalty

Tangible Products

- Integrated Architecture
- Dependency Networks
- Physical Components
- Experiments Take Time
- Embedded Decisions
- Hierarchical Integration
- Late changes lead to increased production costs, and perhaps warranty costs and recalls



The Roots of the Rapid Learning Cycles Framework





Good Design Practices Pull the Rest

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My Suggestions

- If Lean is important to your stakeholders and/or your organization – use RLC to drive LPD
- If your R & D teams are allergic to Lean use RLC to drive LPD without using language that creates unnecessary resistance



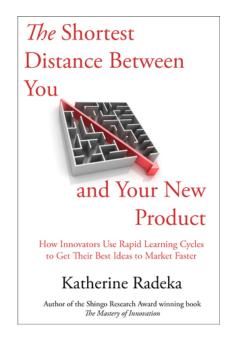
To Learn More

Purchase my book, sign up for an online or in-person workshop:

http://rapidlearningcycles.com

Join the Rapid Learning Cycles Framework's Resource Center:

http://community.rapidlearningcycles.com



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The Shortest Distance Between You and Your New Product
The Mastery of Innovation: A Field Guide to Lean Product Development



Questions?

We have answers.

